

CoachingOurselves: 90-minute topics

Foundations of Management

Accountability: It's a Tricky World

Learn methods for improving accountability and gain insight into the challenges which inevitably surround accountabilities.

Analyzing Employee Performance

Identify possible reasons for performance gaps by following a process for analyzing employee performance.

Control Through Decision Making

Explore as a group how you can be more effective in your decision making and controlling.

Dealing with the Pressures of Managing Appreciate the inherent characteristics of managerial work (the hectic pace, the fragmented work, etc.) and consider

Dealing with Delegation Explore the three most common reasons for delegation

problems and reflect on where you can improve.

how best to deal with them.

nizational decisions differently

Decision Making: It's Not What You Think Get beyond "thinking first" in decision making to "seeing first" and "doing first" in order to approach some key orga-

In Praise of Middle Management

Become aware of the valuable roles middle-level managers play in organizations especially related to managing change, and reflect upon yourselves in these roles.

Introducing Strategy through Robin Hood Learn the basics of strategy by reviewing the strategies of

Robin Hood in light of your organization's strategies.

IT Does Have an Off Button

Evaluate the impact of different technologies on your managing and generate some ideas for taking command

Management Competency Raising

Deepen your understanding of management competencies and share alternate ways of practicing the key organizational competencies.

Managing on the Edges

Consider managerial roles in relation to other components of the organization and the outside world, with a focus on

Managing on the Planes of Information, People, and Action Reflect on your own approach to managing through Mintz-

berg's model of managing, which happens on three planes:

Negotiating Styles

Gain insight into five negotiation styles and identify how to adapt your own style to enhance performance.

From Top Performer to Manager

Reflect on how the skills required to be a top performer are different from those needed to be an effective manager.

Understanding Organizations

Consider Mintzberg's model of organizations as chains, hubs, webs, and/or sets to appreciate how varied managing can be within these different forms.

through any crisis.

Silos and Slabs in Organizations Explore two characteristics of organizational formal structures, silos and slabs, the challenges they present to manag-

Simply Managing: From Reflection to Action examine five mindsets that underlie the practice of managing and learn how you can better interweave them-

Some Surprising Things about Collaboration

ndividually and in collaboration.

Understand what contributes to effective collaborative relationships to enhance them within and beyond your organization.

Strategic Thinking as Seeing

Expand your capacity to "see" strategic issues and work as a group to address some of your organizational concerns.

The Key to the Agile Organization: **Managing Paradox**

Organizational agility represents a paradox of sorts — the need to be both flexible and stable at the same time. Reflect on your own workplace within this framework.

The Play of Analysis

Recognize situations where you overdo analysis ("paralysis by analysis") or underdo it ("extinction by instinct"), and think about how to get the balance right.

Engaging People

Coaching and Mentoring Others

dentify key coaching and mentoring skills to become an effective agent of change in your organization.

Engagement: Beyond Buy-In Explore the key dynamics underlying highly engaged organizations that allow them to be supple and responsive to

shifts in their external and internal environments.

From Listening to Coaching Challenge your concept of what it is to coach someone by practicing active listening and open-ended questioning.

Friendly Consulting

Receive feedback, insight, and advice from colleagues and peers through the structured process of Friendly Consulting.

Hope at Work Appreciate how the capacities to be hopeful and to gener-

ate hope in others are important leadership skills.

The Rewards of Recognition Appreciate the importance of recognition on organizational performance and explore how to implement recognition

with sufficient frequency and effectiveness.

organizational issues.

Time to Dialogue Practice a more creative and collaborative mode of communication that increases your ability to address complex

The Art of Helping Explore the dynamics of helping in order to contribute to a climate of mutual help so your organization can flourish.

Leadership

Building Resilience: Taking CARE of Ourselves and Others through Crisis and Beyond

Explore how effective CARE of self is a critical leadership

skill that provides a foundation to help yourself and others

A Leader's Health Action Plan

Increase your energy levels, better meet your work demands, and promote a healthy lifestyle by incorporating simple health tools into your busy workday

Developing Your People: the 70:20:10 Framework

Consider how the 70:20:10 framework can change your organization's L&D practices to create a more resilient workforce and a culture of continuous learning.

FeedFORWARD Instead of Feedback Practice FeedFORWARD, a dynamic technique designed by Marshall Goldsmith, to positively impact morale and increase productivity.

Influencing Others: Leading Through Trust Explore some classic managerial pitfalls in regard to influencing others and reflect on how to increase trust.

Leading Change in Difficult Times

Inspire and guide organizations through challenging times maintaining productivity and performance by focusing on these simple yet powerful methods

Leading with Humility

Learn how humility provides the foundation for an organization where employees can speak out about what is really going on in the face of complex, multi-faceted problems.

Managing on Tightropes: The Inescapable Conundrums of Managing

Explore the conundrums, paradoxes, and predicaments at the heart of managing and share ways to face these in order to be more effective.

Managing to Lead

Determine factors contributing to effective leadership to balance your personal leadership style and clarify how you can contribute to a well-led organization.

Ordinary People, Extraordinary Leadership

Practical Tips for Leading

Reclaim your leadership skills by reflecting collectively on your most profound personal perspectives and wisdom.

Political Games in Organizations Appreciate when and how the various types of political

games can positively advance your organization's goals.

Meetings that Matter Learn practices to keep groups whole, open, and task focused to enhance meetings within your organization.

Talent Management Diagnose and clarify your own talent "mindset" to get the most out of the talent in your unit/organization.

Understanding Stakeholders Uncover how you and your colleagues perceive different stakeholders with the goal of creating stakeholder relationships that support and sustain organizational performance. **Driving Change** Innovating

Being a Catalytic Leader

Learn how catalytic leaders spark change in situations where they may not have authority over various groups.

Changing Things: What and How Explore frameworks of "change what?" and "change how?" in order to better do so within your scope of responsibility.

Crafting Strategy Apply Mintzberg's groundbreaking theory of emergent

strategy to your department and/or organization.

Impact Presentations and Friendly Support Effect a change in your organization or greater community and receive the insights and support of your CoachingOur-

Strategic Blindspots Increase your awareness of the strategic blindspots promi-

nent in your organization and how to move beyond them.

SWOT for Strategy Bring a strategic situation into sharper focus by using a

SWOT analysis, which stands for Strengths, Weaknesses,

Opportunities, and Threats

manage change.

Ten Ways to Release Change Appreciate the nature of change and learn new ways to

release change to quickly and easily achieve your goals.

Two Models of Change Consider and perhaps combine the models "7 Universal Principles for Making Change Happen" (Beer) and the "6-Step Critical Path to Change" (Ulrich) to more effectively

> Wisdom: **Beyond Knowledge**

Awareness-Based Systems Change: Planting the Seeds for Change Learn to attend to the deeper layer of thinking, conversing,

and organizing beneath the visible interactions and organizational results in order to shape these subtle forces.

Emotional Intelligence: Your Inner and Outer Self

Understand how your ability to manage emotions, both your own and those of others—can play a critical role in determining your happiness and success at work.

Develop attentional strategies that cultivate an awareness of the unseen, the obscure, and the overlooked.

Rebalancing Society: Starting Now! Learn what you can do to promote constructive practices in your work, community, and government in order to restore balance to society.

FL, MM, SM, IC Reflection Appreciate the importance of collective and individual

reflection in managerial work in order to more effectively combine managerial reflection and action. **Seeing Beyond Belief:**

Observation Skills for Managers Understand how you observe the world and interpret events impacts the way you manage and your effectiveness.

A Culture of Openness: The 21st Century Workplace

Discover a holistic approach to branding in which all Explore six innovative management practices that contriborganizational activities are aligned, interdependent, and ute to a culture of openness.

Igniting Momentum with Customer Insights Discuss four ways to investigate customer needs and learn

Developing Brand Leadership for Every

Smart Investments in Talent Determine where an investment in talent will yield the

how to apply the resulting insights to your organization.

highest return by focusing on your organization's pivotal jobs and tasks.

Stimulating the Entrepreneurial **Imagination** Develop paradigm-shifting strategies to innovate new value-adding products/services/practices within your orga-

Flash CoDev: Accelerating Goal

Competencies Resolve complex organizational problems with this innovative approach inspired by action learning and co-creativity.

Knowledge Sharing for Innovation: The Wiki Way

Achievement and Consolidating

Appreciate informal ways in which knowledge is shared in your organization how they could be enhanced by certain

Thinking Entrepreneurially to **Grow Your Business** Uncover new opportunities through discussing a variety of

Lenses for Leadership Insights

entrepreneurial techniques.

ciative Inquiry (AI) process.

Shift your perspective and gain insights on current issues in your organization by reading three brief stories that act as 'lenses" to refocus issues.

Fortifying Culture

Appreciating Appreciative Inquiry Enable positive organizational change and innovation through Cooperrider's pioneering, strength-based Appre-

Managing Culture Change: **Beyond the Status Quo**

Use a "force-field analysis" to understand how to strengthen the organizational forces that are already working toward the changes you want to achieve.

Probing Into Culture

Probe successively more in depth into the three aspects of organizational culture in order to better understand the culture of your own organization.

The Players of Cultural Change Recognize the range of different behavior patterns that emerge once a culture change has been launched and how

you can work with them to ensure sustained change.

Understanding Your Organizational Culture Understand how an awareness of culture can make a big difference to how you perceive management problems and to how you act on these problems.

Higher Purposes

Opening up the Moral Senses Discuss the most important moral issues facing your orga-

Building Purpose in Life and Work

Explore your own personal purpose while discussing how you can better support your colleagues.

Career Anchors

nization today.

Promote honest discussions about career goals and motives to better align individual and organizational aspirations.

Climate Leadership Now! Learn simple, practical climate solutions for your work context, especially the ones that have a high impact on reducing global warming.

Developing Our Organization as a Community

Recognize how organizations develop as a communities and come up with ways to do so in your own organization so anyone and everyone can exercise initiative.

One Planet Business: Sustainable Organizations

Make a preliminary sustainability assessment of your organization to advance its transformation into a sustainable organization that contributes to people and planet.

Diversity & Inclusion

Beyond Bickering Discover the root causes of incivilities that contribute to low morale, decreased productivity, and staff turnover to develop collective solutions.

Beyond Bullying

Learn about bullying dynamics around the misuse of power within organizations to build and sustain better personal and organizational outcomes.

shape your organizational culture into one that is more

Gender Inclusive Leadership Encourage practical actions that will help you develop and

welcoming and inclusive. Global or Worldly?:

Diversity in the 21st Century worldly suggests exploring the diversity of worldviews in

other departments, organizations, and cultures. Harnessing Women's Vision and Leadership

Strengths Understand how to better recognize and incorporate wom-

en's vision in your organization.

Realizing the Power of Difference: Thinking Differently about Diversity Reframe diversity as a talent strategy to achieve your team/ department/ organisation's strategic goals.

Strengthening Teams

Candid Conversations Learn techniques to enable candid conversations for increased organizational effectiveness and productivity.

Five Ideas About Teamwork

Improve the functioning of teams you are on by reviewing some of the fundamental challenges of teams such as size, structure, and virtual teams.

High Performing Teams

Examine your team and compare it to characteristics of exemplary high performing teams.

Management Styles: Art, Craft, Science Consider your managerial style: how do you see it vs. how

do your colleagues see it? How can you adjust to better balance yourself and your team?

Managing Conflict in Teams Learn to value conflict as a creative resource and explore skills for successful conflict management.

Managing Time and Energy Decide how to better manage your time, individually and as

and the Ugly

maximize creativity and productivity. Virtual Teams: The Good, the Bad,

Understand the potential pitfalls that plague virtual teams

and develop strategies to enhance your ability to lead and

a team, and learn how to work with your natural rhythms to

work together in virtual teams. Visionary Management: The Art of Seeing Instead of analyzing, integrate your differing perspectives

through pictures and visual symbols to experience first-

hand another mode of decision-making. Working Style Differences and

Team Problem Solving

Better understand your own working style and how to leverage its strengths for effective teamwork.

for Individual Contributor/Team Members FL for First-Line Managers

for Middle Managers

for Senior Managers